

2017/2018 Annual Report

NEHSA
New England Healing
Sports Association



Our Mission

NEHSA bears witness to the triumph of the human spirit by helping people with disabilities and their families enrich their lives through adaptive sports, recreation, and social activities.

"Witness the Triumph of the Human Spirit"
~ Dwight French
President
1992-1994

Without our amazing volunteers, NEHSA could not exist. Volunteers spend countless hours teaching lessons, working as shop technicians, greeting our students and families. They also cook and serve meals and help with office duties such as answering the phones and filling. All the time and hours put in by our volunteers is key to keeping the cost to our student programs as low as possible.

Our Students

Each Student is a unique snow angel in their own way making up the heart and soul of NEHSA.

From age 4 to 94, students come to NEHSA from all over New England and beyond.

"Hard things are put in our way, not to stop us, but to call out our courage and strength."
~ Unknown

Total number of Students:
Winter = 402
Summer = 351



Total number of Veterans
Winter = 126
Summer = 225



Total # of Lesson hours:
Winter = 7200
Summer = 1053

Our Volunteers

Volunteers are the foundation of the NEHSA program, without them, our programs could not survive. Doctors, engineers, teachers, financial planners and retirees are just a few of the talents that complete our team.

"Volunteers are not paid because they are worthless but because they are Priceless"
~ Anonymous

Total number of Volunteers:
Winter = 288
Summer = 86



Total # of Volunteer Training hours:
Winter = 1464
Summer = 198



Total # of Volunteer hours:
Winter = 8328
Summer = 2238

Director's Message

Dear NEHSA Friends and Family,

As I look back on New England Healing Sports Association's 46th year, I feel an immense honor to be part of an organization that places so much emphasis on the values of courage, compassion, strength, and selflessness. It amazes me to think that we are a group of people stemming from a wide variety of backgrounds, all pulling together to achieve the same thing—to witness the triumph of the human spirit through adaptive sport and recreation.



Every day that I am at NEHSA, I am blown away by the high quality lessons that we put out. I believe this is made possible through the combination of top of the line volunteer training, a diverse fleet of well maintained adaptive equipment, unwavering dedication and compassion from our instructors, and the internal reach for excellence within our students. I would like nothing more than for NEHSA to continue this tradition of great merit, and I am confident in what will be a bright future for NEHSA.

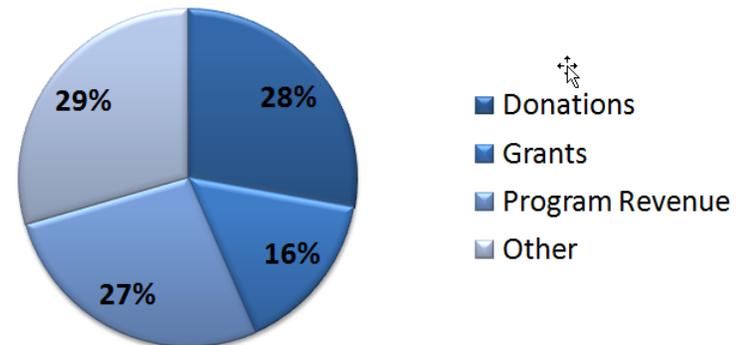
I would like to extend my most sincere thank you to all that have traveled along NEHSA's journey thus far. You have supported us through the years, and you play a huge part in NEHSA's next chapter. Your donations, your volunteerism, your participation—they all mean the world to us, but more importantly, they pave the way for bigger and better opportunities for differently-abled individuals around the globe. I hope that you are encouraged to join NEHSA as we move together into the future of adaptive sports, staying true to our mission, and breaking down barriers for all.

Sincerely

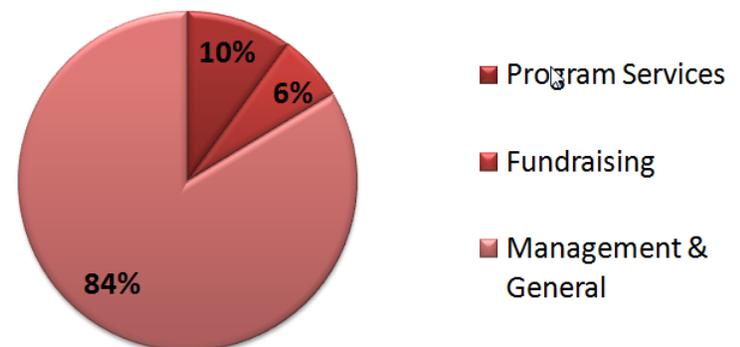
Carly Bascom, NEHSA Director

Financial

Total Unrestricted Income
FY 2017/2018
\$280,171



Program Services
FY2017/2018
\$292,551



President's Message



Hello Friends,

My name is Lou Pieroni, President of the New England Healing Sports Association. I have been a member of the Organization since 1992. I came to NEHSA initially simply because my son Chris wanted to learn to Ski. All these years later, Chris now helps to teach others the sport that he loves so much. This is the fourth time I have served as President, and each time I return to the position I am amazed at the progress that our program has made. NEHSA is now widely acknowledged as one of the best adaptive sports programs in the country. One of the central reasons for this is the skills and compassion that our army of volunteers brings to the program year round, to every lesson and every encounter with our Students. These volunteer instructors, who come from all walks of life, are truly the backbone of the program. As you will see in this Annual Report, the daily business of the Organization is run by a staff of one part time and three full time employees. Our programs now encompass winter and summer adaptive sports programming in snow sports, kayaking, cycling, and a host of other events throughout the year.

This year our leadership's focus has been the renovation and expansion of our lodge at Mt. Sunapee. This past summer, with the help of our volunteers, we celebrated a long-awaited ground breaking, and completed the first phase of construction at a cost of almost \$300,000. Now, as we begin the push to completion next summer, the focus of the Board and leadership will remain firmly fixed on fundraising. You will note in this report that NEHSA has historically operated on a relatively lean budget – we make dreams come true with an eye toward being fiscally responsible and conservative. As we re-assert our fundraising efforts to complete the final phase of our building expansion, we will once again look to you; our members, supporters, and extended NEHSA Family, to help us make this much needed new home a reality. I respectfully ask that you consider NEHSA in your charitable giving plans this year and in the years to come.

In closing, I must extend the eternal and heartfelt gratitude of the entire Organization to Diane and Tim Mueller, whose strong leadership and skillful management brought Mt. Sunapee to the forefront of winter sports recreation in New England over the past 20 years. From the outset, their unwavering support of NEHSA's mission led to a partnership that enabled NESHA to grow and prosper alongside our hosts at Mt. Sunapee. Simply put, we would not be as successful as we are today without the Mueller family, and all of us at NEHSA wish them health and happiness in their future endeavors.

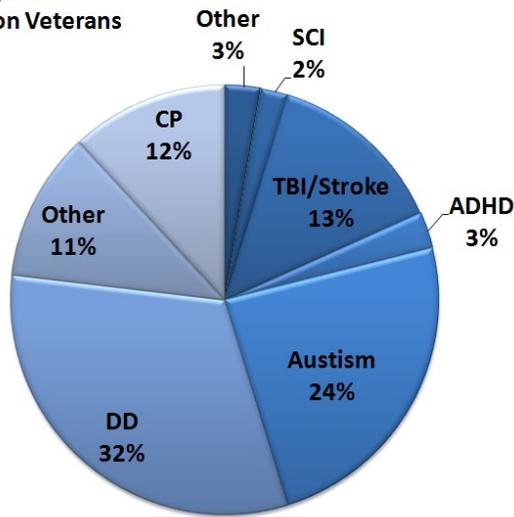
As you review this Report, know that our strength is rooted in you – our NEHSA Family – and please accept my thanks for all that each and every one of you do in making us one of the premier adaptive sports programs in the country.

Sincerely,
Lou

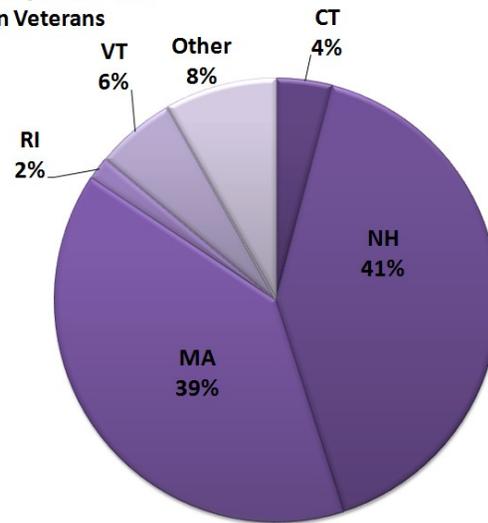
NEHSA Serves Many Diagnostic Groups from New England and Beyond

The graphs below provide a breakdown of this information for the past year

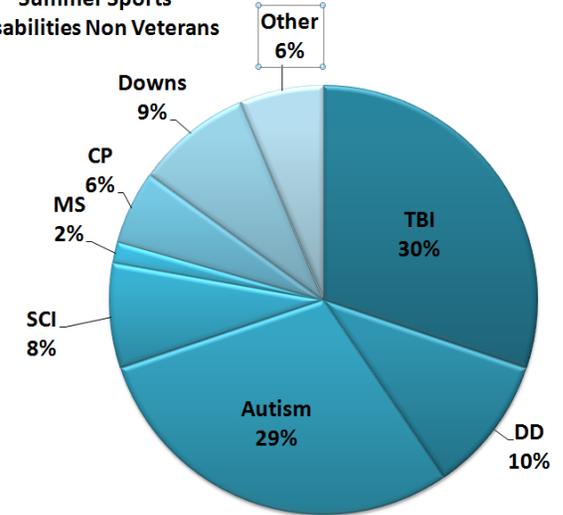
Snow Sports Disabilities Non Veterans



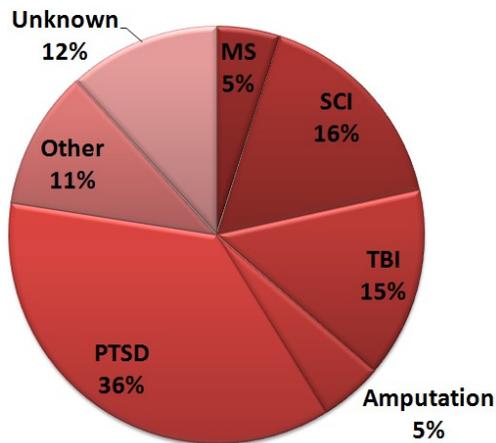
Where They Come From Non Veterans



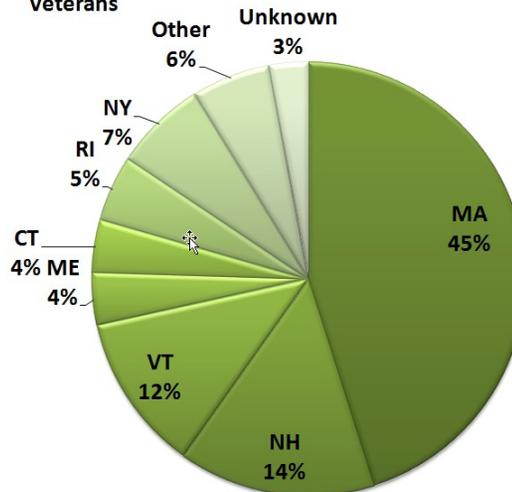
Summer Sports Disabilities Non Veterans



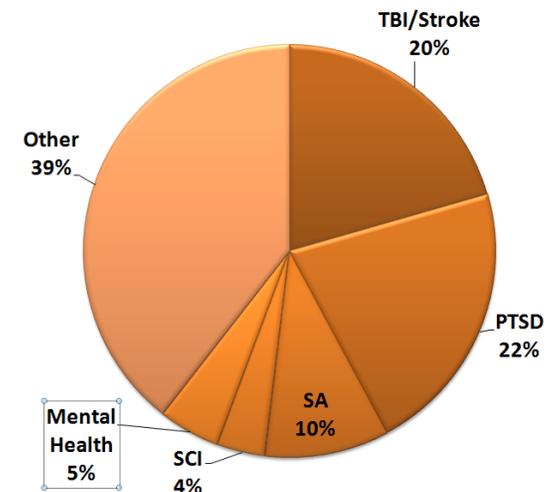
Snow Sports Disabilities Veterans



Where They Come From Veterans



Summer Sports Disabilities Veterans



2017/2018 Highlights

2018 Ski/Ride-a-Thon
\$29,137.74



- Winter Sports Clinic for Disabled Veterans
- Cotting School Ski Trip
- Women's Veteran Appreciation Day
- Returning Veteran Appreciation Day
- Summer Sports Clinic for Disabled Veterans

Turtle Ridge Foundation Bode Fest
\$15,000.00



2018 Corporate Challenge
\$9,042.00



Volunteer Instructor
Flight Miles
160,000

Volunteer
Instructor Driven Miles
6,800

2017 NEHSA Annual Golf Tournament
\$16,887.50



NEHSA Traveled to:

- National WSC Snowmass CO
- NESSC Newport RI
- A2A Leadership Conference Denver CO
- Hartford Ski Spectacular Breckenridge CO
- National SSC San Diego, CA

Thank You Donors

Mount Sunapee Resort
Aetna Foundation
Albert Winward
Andy and Ange Neilson
Auto Advisors Inc.
B Lemelin
Becky Barrett
Becky Bjork
Bill Soam
Boston Health Economics, Inc.
Bryan Levine
Cathy and Robert McCarron
Clark's Hardware
Cleveland, Waters & Bass
Coldwell Banker Lifestyles
Colonial Pharmacy
Country Homes
Cynthia Fitzgerald
Deb Paul
Doris Raps
Drew and Elizabeth Kellner
Eastern Bank
Gail O'Meara
Golf & Ski Warehouse
Gregory Abare
GW Plastics
Hager Investment
Hanover Country Club
Ingnizio & Dorothy Ambrosini
James Anderson

Jeffrey Gray
Jim & Linda Small
Johnny Pitts
Jonathan Wilk
Jordyn Pendenza
JT and Lori Underwood
Kris Levine
Lake Sunapee Country Club
Linda Small
Lisa Cassell
Lisa Mirante
Lola Piscopo
M Visco
Maria and Mark Casey
Martin Kersey
Mascoma Savings Bank
Meg McLaughlin
Merrill Lynch Hanover
Michael Ackroyd
Mike and Dianne Healey
Milestone Real Estate
Mimi Evans
MJ Harrington's
Morton & Susan Lynn
New London Hospital
Northeast Delta Dental
O'Neil Family
Omer & Bob's
Patty & Peter Anderson

Patty Lynch
Payroll Matters
Pro-Cut International
Raytheon Company
Robert Alonzo
Robert Ruel
Robin Hill Farm
Rockwood Land Services
Salt Hill Pub
Sarah Pflaum
Scott Beckman
Scott Cooper
Sugar River Bank
The Fowler Family
The Kellner Family
Timeless Kitchen Design
Tom & Joanne Kersey
Toyota of Nashua, NH
Trish Tiernan
UBS Financial
Veronica Zenaro
Virginia and David Caskie
Volkl/Marker, Dalbello
Whit Smith

*Thank you all for your
generous donations!*

In Kind Donations



Mount Sunapee Resort
603 Brewery
Allioops!
Artisan's
Boston Duck Tours

Bubba's Bar and Grille
Clarke's Hardware
Clarke's Trading Post
Coach House
Common Man
Dunkin Donuts
Eaton Vance
Fore U Golf
Hug Patrol
Infuse Me
LisAnn's
Main Street Kitchens

Nashoba Valley Ski Area
Pats Peak Ski Area
Petal Patch
Pizza Chef
Robert Jensen Floral Design
Santa's Village
Simon Pearce Stores
Stacy's Nails
Tatewell Gallery
The Wheeler Family
Tucker's
Village Sports

In kind donations for our fundraisers events make everything so fun. We love when we receive gift cards, food, lift tickets, services and supplies. We Thank You ALL!

Building Fund

Alan and Jane Birk
Amy Bline
Brenda and Jim Knight
Caleb Harty
David Peck
Dawn Low
Deirdre Murphy
Ginny Harlow
Jim Harris
Jim VanDusen
Maria and Mike Casey
Lisa Cassell
Luc Fillion
Maria & Mike Casey
Melissa Reilly

Mount Sunapee Ski Club
Nancy Brause
Nancy Smith
Neil & Laura Shifrin
Pat & Charile McMonagle
Pat & Frank Weldon
Peter and Deb Rucci
Peter and Patty Anderson
Ralph Marche
Randy Woodrow
Richard Coulter
Richard Welsh
Robert Hrabowski
Steve Beaulieu

The Bundschuh Family
The Coffee Family
The Demby Family
The Kellner Family
The Knight Family
The Kopp Family
The Wheeler Family
Turtle Ridge Foundation
UBS Financial Services
United Way
Whit & Terry Smith



New England Healing
Sports Association
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